



"Warrener Stewart has added a depth of knowledge to my business; they have helped me make informed judgments at every twist and turn and offer incredible value."

James Beagrie



The Challenge

To go from being the consumer of travel services to owning a retail travel agency.

With a background in corporate insurance James Beagrie saw an opportunity to buy a small, profitable retail outlet from travel giants First Choice, then use this as a spring board to start building a much larger, full service travel business. Having worked with Warrener Stewart on his exit from Aon he again turned to them to help with this purchase.

Upon securing the deal, Warrener Stewart helped James develop a framework to run the business; one which would allow for expansion and the addition of subsequent services and companies to an ever expanding portfolio.

Customer Profile

Entrepreneurs
Travel Agency
Service industry

Target Market

Retailers have found the past years extremely tough, the rise of the internet has dramatically affected business.

Travel in particular has been forced to adapt to fierce competition. Warrener Stewart appreciates the pressures and cyclical highs and lows that affect travel retailers.

For more information on how we could help your law firm contact us on:

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The Solution

“Warrener Stewart brought simplicity and structure where there was none.”

With no finance department to rely upon James used Warrener Stewart as a sounding board. They implemented internal accountancy structures to give him a comprehensive picture of his business on a single sheet of paper.

Results

“Warrener Stewart is there when you need them 24 hours a day”

James believes his rapid growth would not have been feasible were it not for Warrener Stewart. The addition of one particular company to the fold tested Warrener Stewart to the limit; the team lead by Colin Edney worked around the clock to ensure that James won a contract race to buy a failing company from its administrators and then helped James turn it into a well-managed and profitable business unit.

Meon Valley Travel now employs 100 staff around the UK and provides a range of travel solutions to individuals and well-known household names.

- **Core services**

- Accountancy
- Audit
- Business advisory
- Corporate tax
- Personal tax
- Tax strategy and planning

- **Business advisory services**

- **Tax strategy and planning services**

- **Support services**



Warrener Stewart

Chartered Accountants • Intelligent Advisors

Warrener Stewart is an expert team of highly experienced chartered accountants, chartered tax advisors and registered auditors.

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